

Lee County Port Authority

Rates & Fees Proposed Budget

Southwest Florida International Airport



Fiscal Year 2022-2023



LEE COUNTY PORT AUTHORITY

RATES & FEES PROPOSED BUDGET

FISCAL YEAR 2022 - 2023

TABLE OF CONTENTS

- A. Rates & Fees Summary
- B. Non Signatory Revenues
- C. Distribution of Operating Expenses
- D. Passenger Statistics & Landed Weight

Lee County Port Authority
Proposed Budget Fiscal Year 2023
Southwest Florida International Airport
Summary of Revenues and Expenses for the Calculation of Airline Rates and Fees

<u>Fiscal Year Ending</u>	<u>Amended Budget 2022</u>	<u>Proposed Budget 2023</u>	<u>Budget vs. Budget Variance</u>	<u>Budget vs. Budget %</u>
Terminal Rental Revenue	\$ 6,585,544	\$ 8,616,688	\$ 2,031,144	30.84%
Gate Area Revenue	6,154,686	7,431,792	1,277,106	20.75%
Baggage Area Charges	6,015,267	7,263,444	1,248,177	20.75%
Landing Fee Revenue	12,817,100	15,346,148	2,529,048	19.73%
Apron Fee Revenue	2,456,172	2,504,088	47,916	1.95%
Non Signatory Revenue	63,439,999	79,424,937	15,984,938	25.20%
Passenger Facility Charges	2,819,341	3,515,595	696,254	24.70%
Federal Inspection Service Fees	199,808	207,842	8,034	4.02%
Total Revenue	\$ 100,487,918	\$ 124,310,535	\$ 23,822,617	23.71%
Expenses				
Personnel	\$ 39,652,831	\$ 45,221,650	\$ 5,568,819	14.04%
Operating	37,262,998	45,751,033	8,488,035	22.78%
Capital	1,813,946	5,072,935	3,258,989	179.66%
CARES/CRSSA/ARPA Funding	(5,000,000)	(10,000,000)	(5,000,000)	100.00%
Total Expenses	\$ 73,729,775	\$ 86,045,618	\$ 12,315,843	16.70%
Net Revenue	\$ 26,758,143	\$ 38,264,917	\$ 11,506,774	43.00%
Series 2015 Refunding	1,672,005	1,671,675	(330)	0.0%
Series 2010 Refunding	13,503,655	-	(13,503,655)	-100.0%
Series 2021 Refunding	7,141,975	19,653,375	12,511,400	175.2%
Short Term Financing	505,975	880,000	374,025	73.9%
CARES/CRSSA/ARPA Funding	(9,600,000)	-	9,600,000	-100.0%
Less Total Debt Service	\$ 13,223,610	\$ 22,205,050	\$ 8,981,440	67.92%
Net Funds Remaining	\$ 13,534,533	\$ 16,059,867	\$ 2,525,334	18.66%
Less Working Capital Reserve	646,574	769,740	123,166	19.05%
Less Airfield Project Amortization	283,061	211,565	(71,496)	-25.26%
Less Ground Transportation Project Amortization	158,912	158,912	-	0.00%
Less Terminal Project Amortization	1,636,820	1,377,338	(259,482)	-15.85%
Less Aviation Project Amortization	302,129	302,129	-	0.00%
Less CARES/CRSSA/AARPA	-	10,000,000	10,000,000	100.00%
Net Funds Remaining after Contribution & Working Capital	\$ 10,507,037	\$ 3,240,182	\$ (7,266,855)	-69.16%
LCPA Share 60% (Rebate/Sharing)	\$ 6,304,222	\$ 1,944,109	\$ (4,360,113)	-69.16%
Airline Share 40% (Rebate/Sharing)	\$ 4,202,815	\$ 1,296,073	\$ (2,906,742)	-69.16%
Rates & Statistics:				
Landing Fee	\$ 2.42	\$ 2.38	\$ (0.04)	-1.65%
Terminal Rental Rate	\$ 99.18	\$ 119.76	\$ 20.58	20.75%
Apron Fee Per Gate	\$ 136,454	\$ 139,116	\$ 2,662	1.95%
Projected Average Cost Per Enplanement	\$ 7.31	\$ 7.35	\$ 0.04	0.57%
Total Passengers	8,301,107	10,819,915	2,518,808	30.34%
Total Landed Weight	5,296,323	6,447,962	1,151,639	21.74%

**Lee County Port Authority
Southwest Florida International Airport
Terminal Rental Rate
Fiscal Year 2023**

<u>Fiscal Year Ending</u>	<u>Fiscal Year 2022</u>	<u>Fiscal Year 2023</u>
Terminal Investment Service	\$ 8,474,551	\$ 14,963,188
Terminal Operating Expenses	34,077,095	37,540,547
Terminal Expense Operating Reserve	1,061,609	865,863
Terminal Amortization	1,636,820	1,377,338
Total Requirement	45,250,075	54,746,936
Less: PFC Revenues	2,819,341	3,515,595
Net Requirement	42,430,734	51,231,341
Total Rentable Space	427,798	427,798
Signatory Airline Terminal Rental Rate	\$ 99.18	\$ 119.76
Extraordinary Coverage Requirement	\$ -	\$ -
Required Signatory Airline Terminal Rental Rate (1.25 Coverage)	\$ 99.18	\$ 119.76
Non Signatory Terminal Rental Rate (110%)	\$ 109.10	\$ 131.74
Signatory Gate Area charge	\$ 279,758	\$ 323,121
Signatory Airline Terminal Rental Space	187,858	193,527
Non Signatory Leased Airline Space	1,134	1,026
Total Leased Airline Space	188,992	194,553
Signatory Airline Terminal Rental Revenue	\$ 18,631,778	\$ 23,176,759
Non Signatory Terminal Rental Revenue	\$ 123,719	\$ 135,165
Total Terminal Rental Revenue	\$ 18,755,497	\$ 23,311,925

Allocation of Leased Airline Space

	<u>Fiscal Year 2023 Square Feet</u>	<u>Fiscal Year 2023 Revenue</u>
Signatory Airline Terminal Space Revenues:		
Exclusive Space	70,821	\$ 8,481,523
Gate Area Revenue	62,056	\$ 7,431,792
Baggage Area Charges	60,650	\$ 7,263,444
Sub Total	193,527	\$ 23,176,759
Non Signatory Airline Exclusive Space	1,026	\$ 135,165
Total	194,553	\$ 23,311,925

**Lee County Port Authority
Southwest Florida International Airport
Landing Fee Rate
Fiscal Year 2023**

<u>Fiscal Year Ending</u>	<u>Fiscal Year 2022</u>	<u>Fiscal Year 2023</u>
Airfield Investment Service	\$ 3,360,065	\$ 4,918,365
Airfield Operating Expenses	12,361,932	13,486,065
Airfield Operating Expense Reserve	397,312	281,033
Airfield Amortization	283,061	211,565
Total Requirement	\$ 16,402,370	\$ 18,897,029
Less: Airfield Non Airline Revenue	3,573,261	3,543,780
Net Requirement	\$ 12,829,109	\$ 15,353,249
Signatory Landed Weight	4,722,882	5,988,215
Non Signatory Landed Weight	573,440	459,747
Total Landed Weight	5,296,323	6,447,962
Landing Fee	\$ 2.42	\$ 2.38
Extraordinary Coverage Requirement	\$ -	\$ -
Required Landing Fee (1.25 Coverage)	\$ 2.42	\$ 2.38
Required Signatory Landing Fee Revenue	11,429,375	14,251,951
Non Signatory Landing Fee Revenue	1,387,726	1,094,197
Total Landing Fee Revenue	\$ 12,817,101	\$ 15,346,148

**Lee County Port Authority
Southwest Florida International Airport
Apron Fee Rate
Fiscal Year 2023**

<u>Fiscal Year Ending</u>	<u>Fiscal Year 2022</u>	<u>Fiscal Year 2023</u>
Apron Investment Service	\$ 32,047	\$ 53,753
Apron Operating Expenses	3,707,942	3,814,786
Apron Operating Expense Reserve	80,736	26,711
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Total Apron Requirement	\$ 3,820,725	\$ 3,895,250
Total Gates	28	28
Apron Fee Per Gate	\$ 136,454	\$ 139,116
Leased Gates	18	18
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Apron Fee Revenue	\$ 2,456,172	\$ 2,504,088

**Lee County Port Authority
Southwest Florida International Airport
Signatory Cost Per Enplanement
Fiscal Year 2023**

	Fiscal Year <u>2022</u>	Fiscal Year <u>2023</u>	<u>Variance</u>	<u>% Variance</u>
Signatory Landing Fee Revenues	\$ 11,429,375	\$ 14,251,951	\$ 2,822,576	24.70%
Signatory Terminal Rental Revenue	18,631,778	23,176,759	4,544,981	24.39%
Signatory Apron Revenues	2,456,172	2,504,088	47,916	1.95%
Total Signatory Passenger Airline Revenue	\$ 32,517,324	\$ 39,932,798	\$ 7,415,474	22.80%
Less: Revenue Sharing	(4,302,815)	(1,296,073)	3,006,742	-69.88%
Net Signatory Passenger Airline Revenue	\$ 28,214,509	\$ 38,636,725	\$ 10,422,216	36.94%
Total Signatory Airline Enplanements	3,858,743	5,255,751	1,397,008	36.20%
Signatory Cost Per Enplanement	\$ 7.31	\$ 7.35	\$ 0.04	0.54%

**Lee County Port Authority
Southwest Florida International Airport
Investment Service and Allocation to Cost Centers
Fiscal Year 2023**

<u>Fiscal Year Ending</u>	<u>Fiscal Year 2023</u>	
<u>Investment Service</u>		
Short Term Financing	\$ 880,000	
Series 2021 A	19,653,375	
Series 2015 Refunding	1,671,675	
Total Debt Service (Excluding PFC's)	22,205,050	
Debt Service Coverage	5,551,263	
<u>Total Investment Service</u>	<u>\$ 27,756,313</u>	
CARES	0	
Allocation of Investment Service to Cost Centers		
		<u>Allocation %</u>
Airfield	\$ 4,918,365	18.3%
Apron	53,753	0.2%
Terminal	14,963,188	52.4%
Ground Transportation	7,579,120	28.2%
Aviation	161,258	0.6%
Non Aviation	-	0.0%
Air Cargo	80,629	0.3%
<u>Total Investment Service</u>	<u>\$ 27,756,313</u>	<u>100.0%</u>

Lee County Port Authority
Southwest Florida International Airport
Non Signatory Revenues
Proposed Budget Fiscal Year 2023

<u>Revenue Source</u>	<u>Total RSW</u>	<u>Airfield</u>	<u>Apron</u>	<u>Terminal</u>	<u>Ground Transportation</u>	<u>Aviation</u>	<u>Air Cargo</u>
Investment Income	\$ 674,809	\$ 123,490	\$ 1,350	\$ 353,600	\$ 190,296	\$ 4,049	\$ 2,024
Fuel Systems	1,819,632	1,819,632					
Fuel Flowage	450,786	450,786					
Catering	330,207	330,207					
Passenger Aircraft Parking	302,509	302,509					
Utility Income	103,242	103,242					
FBO Landing fees	255,589	255,589					
Misc Revenue - Police	66,718	66,718					
Misc Revenue - Maintenance	5,991	5,991					
Misc Revenue	8,998	8,998					
Misc Revenue DAS	130,500			130,500			
Refund Prior Year	200	200					
Discounts Taken	800	800					
Late Fees	50	50					
Misc Revenue - ARFF	43	43					
Apron Use Charge	530,340		530,340				
Terminal Concessions	3,937,476			3,937,476			
Restaurants	4,564,331			4,564,331			
Airport Facility Charge	846,139			846,139			
Terminal Space Rent	1,631,009			1,631,009			
Facility Use Charge	1,324,199			1,324,199			
Advertising	878,315			878,315			
Equipment Use Charge	869,175			869,175			
Space Rent Commercial	377,969			377,969			
Misc Revenue (LEO)	131,000			131,000			
Hold Room Charge	342,172			342,172			
Misc Revenue (K9) Explosive Program	151,500			143,925			7,575
Misc Revenue - Operations (Lost/Found)	2,082			2,082			
Rental Cars	28,637,927				28,637,927		
Parking Lot Fee	19,019,528				19,019,528		
Building Rent RAC	1,750,096				1,750,096		
Employee Parking	392,261				392,261		
Taxi Permit Fees	1,120,685				1,120,685		
Fuel Systems (RAC)	1,208,197				1,208,197		
Fuel Flow Commerical	26,778				26,778		
Off Airport Parking	199,888				199,888		
Off Airport Rental Cars	914,317				914,317		
Courtesy Permit/Trip	240,003				240,003		
Charter Bus Fees	9,506				9,506		
Provider Permits	42,417				42,417		
Land Rent Commercial	2,956,612				235,948	2,720,664	
Privilege Fee	2,067,927				6,878	2,061,049	
Bldg Rent RAC Service Facility	334,415					334,415	
Cell Phone Tower Charges	150,886					150,886	
Misc Revenue - Airport	39,240	39,240					
Cargo Ramp User Fee	241,901	36,285					205,616
Commercial Cargo Bldg Rental	196,523						196,523
Third Party Cargo Fees	140,049						140,049
Passenger Facility Charge	3,515,595						
Total	82,940,532						
Less PFC'S	(3,515,595)						
Total	\$ 79,424,937	\$ 3,543,780	\$ 531,690	\$ 15,531,892	\$ 53,994,725	\$ 5,271,063	\$ 551,787

Lee County Port Authority
Southwest Florida International Airport
Detail of Expenses by Cost Center
Fiscal Year 2023

	Airfield	Apron	Terminal	Ground Transportation	Aviation	Nonaviation	Air Cargo	Indirect	Total
<i>Executive</i>									
Port Boards	\$ 8,793	\$ 3,042	\$ 21,969	\$ 16,067	\$ 598	\$ 788	\$ 942	\$ 1,551	53,750
Director	115,951	40,110	289,709	211,869	7,888	10,395	12,421	19,216	707,560
Legal Services	11,066	3,828	27,649	20,221	753	992	1,185	2,000	67,695
Total	135,811	46,980	339,328	248,156	9,239	12,175	14,549	22,768	829,005
<i>Administration</i>									
Air Service Development	117,993	40,816	294,810	215,600	8,027	10,578	12,640	18,130	718,593
Finance	515,520	178,329	1,288,048	3,188,171	35,069	46,215	55,225	2,926,797	8,233,374
Purchasing	121,313	41,965	303,106	221,666	8,253	10,875	12,996	19,465	739,639
Human Resources	404,016	139,757	1,009,450	738,227	27,484	36,219	43,280	89,829	2,488,262
Information Technology	1,165,230	403,076	2,911,372	2,129,135	79,267	104,459	124,826	639,298	7,556,663
Property Management	211,516	63,209	2,874,705	736,910	12,430	16,381	48,362	29,177	3,992,691
Communications & Marketing	183,507	63,479	458,498	335,308	12,483	16,451	19,658	33,447	1,122,830
Total	2,719,095	930,630	9,139,988	7,565,017	183,013	241,177	316,988	3,756,143	24,852,052
<i>Development</i>									
Development	1,397,956	38,832	1,669,781	776,642	0	0	0	26,990	3,910,202
Non-Departmental	1,966,456	54,624	2,348,823	1,092,476	0	0	0	0	5,462,379
Total	3,364,413	93,456	4,018,604	1,869,118	0	0	0	26,990	9,372,581
<i>Aviation Services</i>									
Aircraft Rescue	3,852,100	70,622	1,913,210	308,168	102,723	166,924	6,420	66,375	6,486,542
Maintenance	2,633,688	850,917	8,630,216	8,071,796	398,103	416,776	877,785	1,999,059	23,878,341
Contract Management	21,562	28,749	7,498,304	6,816,997	0	14,375	0	16,775	14,396,762
Operations	698,082	300,847	683,478	584,169	230,747	251,193	172,330	23,915	2,944,761
Aviation Security & Technology	63,715	15,929	1,169,627	1,026,268	0	0	0	25,600	2,301,138
Aviation Administration	100,825	44,247	276,362	247,347	10,155	10,880	20,310	16,133	726,258
APD - Security	0	0	0	0	0	0	0	0	0
Police	844,664	2,081,494	5,389,762	1,437,940	100,555	100,555	100,555	202,650	10,258,177
Total	8,214,637	3,392,806	25,560,959	18,492,686	842,283	960,703	1,177,401	2,350,507	60,991,981
CARES									(10,000,000)
	\$ 14,433,955	\$ 4,463,871	\$ 39,058,879	\$ 28,174,977	\$ 1,034,535	\$ 1,214,056	\$ 1,508,938	\$ 6,156,407	\$ 86,045,618

**Lee County Port Authority
Southwest Florida International Airport
Distribution of Operating Expenditures
Fiscal Year 2023**

	Airport Total	Allocable	Airfield	Apron	Terminal	Ground Transportation	Aviation	Non Aviation	Air Cargo
<u>Personnel Expenditures</u>									
Salaries & Wages	\$ 29,601,738	\$ 161,455	\$ 6,464,396	\$ 2,245,728	\$ 11,639,006	\$ 7,395,513	\$ 473,082	\$ 590,819	\$ 631,738
Employee Benefits	15,619,912	96,720	3,340,982	1,219,256	6,180,996	3,905,623	242,081	304,568	329,687
Total	<u>45,221,650</u>	<u>258,175</u>	<u>9,805,379</u>	<u>3,464,984</u>	<u>17,820,003</u>	<u>11,301,136</u>	<u>715,164</u>	<u>895,386</u>	<u>961,425</u>
Add Allocations		(258,175)	25,817	14,716	122,375	82,358	3,356	3,098	6,454
<u>Operating Expenditures</u>									
Contractual Services, Materials & Supplies	31,775,172	2,773,132	3,465,369	663,244	13,224,543	11,016,598	140,905	196,111	295,272
Utilities	5,344,269	249,236	216,844	28,593	3,571,957	1,161,863	90,895	7,105	17,775
Repairs & Maintenance	3,376,834	5,191	492,571	167,637	1,065,983	1,349,306	58,653	78,250	159,243
Insurance	2,878,752	0	28,788	0	2,418,152	403,025	0	0	28,788
Other	7,448,941	2,870,673	425,005	139,413	958,243	2,943,050	28,919	37,203	46,435
Total	<u>50,823,968</u>	<u>5,898,232</u>	<u>4,628,577</u>	<u>998,888</u>	<u>21,238,876</u>	<u>16,873,842</u>	<u>319,371</u>	<u>318,669</u>	<u>547,513</u>
Add Allocations		(5,898,232)	0.164	0.057	0.435	0.300	0.011	0.015	0.018
CARES/CRSSA/ARPA	(10,000,000)								
Grand Total	<u>\$ 86,045,618</u>	\$ -	<u>\$ 13,486,065</u>	<u>\$ 3,814,786</u>	<u>\$ 37,540,547</u>	<u>\$ 27,138,871</u>	<u>\$ 1,114,568</u>	<u>\$ 1,287,933</u>	<u>\$ 1,662,848</u>

**LEE COUNTY PORT AUTHORITY
DEPLANED PASSENGERS
FISCAL YEAR 2023**

<u>Signatory Airlines</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug</u>	<u>Sep</u>	<u>Total</u>
American	76,010	79,761	83,732	77,298	77,652	83,952	62,278	59,748	62,145	60,213	57,041	50,520	830,350
Delta	96,351	98,122	114,559	108,634	111,001	124,568	109,040	94,049	91,804	90,366	77,454	71,963	1,187,911
Frontier	32,047	44,023	54,727	52,119	55,839	58,487	47,698	28,727	26,587	27,338	22,699	22,382	472,673
JetBlue	40,411	50,113	57,800	56,759	63,567	71,347	63,112	40,579	32,002	31,608	25,345	25,942	558,585
Southwest	71,915	85,871	90,171	85,332	91,350	123,038	98,779	79,720	67,444	61,336	43,758	35,120	933,834
Spirit	22,453	42,797	50,025	47,147	51,609	49,473	40,598	32,120	25,616	20,338	12,045	11,524	405,745
Sun Country	10,635	13,701	22,749	22,389	31,725	47,246	22,306	9,404	4,741	4,718	5,260	4,227	199,101
United	49,836	60,786	64,084	60,234	61,819	60,183	43,593	40,873	42,851	44,784	34,621	31,574	595,238
Sub-Total	399,658	475,174	537,847	509,912	544,562	618,294	487,404	385,220	353,190	340,701	278,223	253,252	5,183,437
<u>Affiliates</u>													
Endeavor - Delta	0	0	0	0	0	1,138	536	268	0	0	0	0	1,942
Mesa - United	0	0	0	0	588	959	602	482	511	575	256	256	4,229
PSA - American	0	0	1,901	0	0	252	60	1,719	1,762	1,825	1,708	0	9,227
Republic - American	0	0	1,863	0	0	0	2,756	1,638	1,739	1,682	1,739	0	11,417
Republic - Delta	0	0	0	0	0	569	483	161	0	0	0	0	1,213
Republic - United	383	342	845	1,006	900	1,090	577	574	492	471	351	57	7,088
Sub-Total	383	342	4,609	1,006	1,488	4,008	5,014	4,842	4,504	4,553	4,054	313	35,116
<u>Other Scheduled Carriers</u>													
Alaska	0	1,953	2,722	3,174	2,935	3,868	2,636	0	0	0	0	0	17,288
Breeze Airlines	734	705	952	939	947	939	885	885	895	895	863	863	10,502
Avelo	1,150	2,140	2,530	2,191	2,256	2,648	2,079	1,559	1,655	1,545	1,104	993	21,850
Sub-Total	1,884	4,798	6,204	6,304	6,138	7,455	5,600	2,444	2,550	2,440	1,967	1,856	49,640
<u>Domestic Charters</u>													
Misc	19	37	57	36	18	55	52	17	18	55	18	37	419
	19	37	57	36	18	55	52	17	18	55	18	37	419
<u>International</u>													
Air Canada	1,931	3,954	5,442	5,398	6,268	7,034	5,723	1,464	1,599	1,387	1,366	1,323	42,889
Euroings-Discover	1,882	2,006	2,091	1,969	2,051	2,408	1,890	2,268	2,488	2,488	2,006	2,006	25,553
WestJet	1,803	3,164	4,826	4,632	4,020	4,532	3,630	2,321	1,716	1,808	1,794	1,233	35,479
Sub-Total	5,616	9,124	12,359	11,999	12,339	13,974	11,243	6,053	5,803	5,683	5,166	4,562	103,921
TOTAL	407,560	489,475	561,076	529,257	564,545	643,786	509,313	398,576	366,065	353,432	289,428	260,020	5,372,533

**LEE COUNTY PORT AUTHORITY
ENPLANED PASSENGERS
FISCAL YEAR 2023**

	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug</u>	<u>Sep</u>	<u>Total</u>
American	67,405	81,047	77,291	80,582	71,678	85,648	73,109	66,944	64,166	62,771	59,465	48,539	838,645
Delta	85,444	99,705	105,747	113,249	102,462	127,085	128,004	105,376	94,789	94,205	80,744	69,140	1,205,950
Frontier	28,419	44,733	50,518	54,333	51,543	59,669	55,993	32,186	27,452	28,499	23,663	21,504	478,512
JetBlue	35,836	50,921	53,354	59,170	58,678	72,789	74,088	45,466	33,042	32,951	26,421	24,924	567,640
Southwest	63,773	87,256	83,235	88,957	84,323	125,524	115,958	89,321	69,637	63,941	45,617	33,743	951,285
Spirit	19,912	43,487	46,177	49,150	47,639	50,472	47,659	35,988	26,450	21,203	12,556	11,073	411,766
Sun Country	9,431	13,921	20,999	23,340	29,284	48,201	26,185	10,536	4,895	4,918	5,483	4,061	201,254
United	44,194	61,767	59,154	62,793	57,063	61,399	51,174	45,796	44,244	46,687	36,092	30,336	600,699
Sub-Total	354,414	482,837	496,475	531,574	502,670	630,787	572,170	431,613	364,675	355,175	290,041	243,320	5,255,751
<u>Affiliates</u>													
Endeavor - Delta	0	0	0	0	0	1,143	605	303	0	0	0	0	2,051
Mesa - United	0	0	0	0	565	962	679	543	514	578	257	257	4,355
PSA - American	0	0	1,755	0	0	253	67	1,938	1,769	1,832	1,715	0	9,329
Republic - American	0	0	1,720	0	0	0	3,107	1,847	1,746	1,689	1,746	0	11,855
Republic - Delta	0	0	0	0	0	572	544	182	0	0	0	0	1,298
Republic - United	354	343	780	1,049	865	1,095	650	648	494	472	352	58	7,160
Sub-Total	354	343	4,255	1,049	1,430	4,025	5,652	5,461	4,523	4,571	4,070	315	36,048
<u>Other Scheduled Carriers</u>													
Alaska	0	1,961	2,512	3,309	2,820	3,883	2,972	0	0	0	0	0	17,457
Breeze Airlines	678	708	879	943	910	943	998	998	898	898	866	866	10,585
Avelo	1,062	2,149	2,335	2,284	2,167	2,659	2,344	1,758	1,662	1,551	1,108	997	22,076
Sub-Total	1,740	4,818	5,726	6,536	5,897	7,485	6,314	2,756	2,560	2,449	1,974	1,863	50,118
<u>Domestic Charters</u>													
Misc	17	37	53	38	18	55	58	19	18	55	18	37	423
	17	37	53	38	18	55	58	19	18	55	18	37	423
<u>International</u>													
Air Canada	1,783	3,970	5,023	5,628	6,022	7,063	6,454	1,651	1,631	1,392	1,371	1,328	43,316
Eurowings-Discover	1,737	2,015	1,930	2,052	1,970	2,417	2,131	2,557	2,538	2,498	2,015	2,015	25,875
WestJet	1,664	3,176	4,455	4,828	3,862	4,550	4,093	2,618	1,750	1,815	1,802	1,238	35,851
Sub-Total	5,184	9,161	11,408	12,508	11,854	14,030	12,678	6,826	5,919	5,705	5,188	4,581	105,042
TOTAL	361,709	497,196	517,917	551,705	521,869	656,382	596,872	446,675	377,695	367,955	301,291	250,116	5,447,382

LEE COUNTY PORT AUTHORITY
TOTAL PASSENGERS
FISCAL YEAR 2023

<u>Signatory Airlines</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug</u>	<u>Sep</u>	<u>Total</u>
American	143,415	160,808	161,023	157,880	149,330	169,600	135,387	126,692	126,311	122,984	116,506	99,059	1,668,995
Delta	181,795	197,827	220,306	221,883	213,463	251,653	237,044	199,425	186,593	184,571	158,198	141,103	2,393,861
Frontier	60,466	88,756	105,245	106,452	107,382	118,156	103,691	60,913	54,039	55,837	46,362	43,886	951,185
JetBlue	76,247	101,034	111,154	115,929	122,245	144,136	137,200	86,045	65,044	64,559	51,766	50,866	1,126,225
Southwest	135,688	173,127	173,406	174,289	175,673	248,562	214,737	169,041	137,081	125,277	89,375	68,863	1,885,119
Spirit	42,365	86,284	96,202	96,297	99,248	99,945	88,257	68,108	52,066	41,541	24,601	22,597	817,511
Sun Country	20,066	27,622	43,748	45,729	61,009	95,447	48,491	19,940	9,636	9,636	10,743	8,288	400,355
United	94,030	122,553	123,238	123,027	118,882	121,582	94,767	86,669	87,095	91,471	70,713	61,910	1,195,937
Sub-Total	754,072	958,011	1,034,322	1,041,486	1,047,232	1,249,081	1,059,574	816,833	717,865	695,876	568,264	496,572	10,439,188
<u>Affiliates</u>													
Endeavor - Delta	0	0	0	0	0	2,281	1,141	571	0	0	0	0	3,993
Mesa - United	0	0	0	0	1,153	1,921	1,281	1,025	1,025	1,153	513	513	8,584
PSA - American	0	0	3,656	0	0	505	127	3,657	3,531	3,657	3,423	0	18,556
Republic - American	0	0	3,583	0	0	0	5,863	3,485	3,485	3,371	3,485	0	23,272
Republic - Delta	0	0	0	0	0	1,141	1,027	343	0	0	0	0	2,511
Republic - United	737	685	1,625	2,055	1,765	2,185	1,227	1,222	986	943	703	115	14,248
Sub-Total	737	685	8,864	2,055	2,918	8,033	10,666	10,303	9,027	9,124	8,124	628	71,164
<u>Other Scheduled Carriers</u>													
Alaska	0	3,914	5,234	6,483	5,755	7,751	5,608	0	0	0	0	0	34,745
Breeze Airlines	1,412	1,413	1,831	1,882	1,857	1,882	1,883	1,883	1,793	1,793	1,729	1,729	21,087
Avelo	2,212	4,289	4,865	4,475	4,423	5,307	4,423	3,317	3,317	3,096	2,212	1,990	43,926
Sub-Total	3,624	9,616	11,930	12,840	12,035	14,940	11,914	5,200	5,110	4,889	3,941	3,719	99,758
<u>Domestic Charters</u>													
Misc	36	74	110	74	36	110	110	36	36	110	36	74	842
	36	74	110	74	36	110	110	36	36	110	36	74	842
<u>International</u>													
Air Canada	3,714	7,924	10,465	11,026	12,290	14,097	12,177	3,115	3,230	2,779	2,737	2,651	86,205
Eurowings-Discover	3,619	4,021	4,021	4,021	4,021	4,825	4,021	4,825	5,026	4,986	4,021	4,021	51,428
Westjet	3,467	6,340	9,281	9,460	7,882	9,082	7,723	4,939	3,466	3,623	3,596	2,471	71,330
Sub-Total	10,800	18,285	23,767	24,507	24,193	28,004	23,921	12,879	11,722	11,388	10,354	9,143	208,963
TOTAL	769,269	986,671	1,078,993	1,080,962	1,086,414	1,300,168	1,106,185	845,251	743,760	721,387	590,719	510,136	10,819,915

**Lee County Port Authority
Landed Weight (X1000)
Fiscal Year 2023**

	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>TOTAL BUDGET</u>
<u>Signatory Airlines</u>													
American	73,422.7	84,845.8	78,389.6	81,051.7	75,574.7	89,259.1	67,366.0	70,722.1	61,004.4	61,078.3	69,563.0	65,566.9	877,844.3
Delta	99,647.0	126,912.7	131,286.4	131,827.1	98,104.6	173,314.6	142,896.7	114,895.3	101,029.6	118,198.2	113,077.7	98,484.0	1,449,673.9
Frontier	28,754.1	48,709.4	54,831.2	50,944.0	51,089.5	64,840.2	58,863.9	28,000.5	27,101.5	27,929.6	28,000.5	27,101.5	496,165.9
JetBlue	41,436.6	55,579.4	66,467.4	75,428.4	68,957.5	90,433.3	80,668.4	43,906.6	37,210.6	39,303.6	33,667.7	32,005.1	665,064.6
Southwest	64,607.0	92,859.0	96,745.0	105,563.8	87,829.0	161,822.0	117,919.2	93,898.0	75,040.8	66,972.6	61,047.2	47,064.0	1,071,367.6
Spirit Airlines	20,370.7	46,175.7	62,454.4	62,575.6	49,977.8	64,185.3	52,805.0	40,672.9	29,495.6	22,451.9	16,631.7	16,747.4	484,544.0
Sun Country	9,070.6	13,167.0	21,506.1	21,798.7	29,991.5	45,499.3	23,115.4	9,802.1	4,096.4	4,096.4	5,120.5	3,950.1	191,214.1
United	51,049.9	64,543.8	73,470.5	78,967.4	66,419.8	81,211.9	63,785.0	58,007.9	55,724.4	55,219.2	54,628.4	49,312.1	752,340.3
Sub Total	388,358.6	532,792.8	585,150.6	608,156.7	527,944.4	770,565.7	607,419.6	459,905.4	390,703.3	395,249.8	381,736.7	340,231.1	5,988,214.7
<u>Affiliates</u>													
Endeavor - Delta	0.0	0.0	0.0	0.0	0.0	1,502.0	751.0	375.5	0.0	0.0	0.0	0.0	2,628.5
Mesa - United	0.0	0.0	0.0	0.0	674.7	1,124.4	749.6	599.7	599.7	674.7	299.9	299.9	5,022.6
PSA - American	0.0	0.0	2,187.5	0.0	0.0	294.0	73.5	2,187.5	2,114.0	2,187.5	2,047.0	0.0	11,091.0
Republic - American	0.0	0.0	2,387.8	0.0	0.0	0.0	3,886.8	2,315.5	2,315.5	2,240.6	2,315.5	0.0	15,461.7
Republic - Delta	0.0	0.0	0.0	0.0	0.0	749.6	674.7	224.9	0.0	0.0	0.0	0.0	1,649.2
Republic - United	436.6	433.9	1,098.0	1,486.0	1,186.1	1,472.7	821.9	819.3	664.1	591.8	441.9	72.4	9,524.7
Sub-Total	436.6	433.9	5,673.3	1,486.0	1,860.8	5,142.7	6,957.5	6,522.4	5,693.3	5,694.6	5,104.3	372.3	45,377.7
<u>Other Scheduled Carriers</u>													
Alaska	0.0	3,327.6	4,404.4	5,465.6	4,849.7	6,540.1	4,719.0	0.0	0.0	0.0	0.0	0.0	29,306.4
Breeze Airlines	777.0	777.0	1,036.0	1,036.0	1,036.0	1,036.0	1,036.0	1,036.0	1,036.0	1,036.0	1,036.0	1,036.0	11,914.0
Avelo	1,280.0	2,560.0	2,816.0	2,688.0	2,560.0	3,072.0	2,560.0	1,920.0	1,920.0	1,792.0	1,280.0	1,152.0	25,600.0
Sub Total	2,057.0	6,664.6	8,256.4	9,189.6	8,445.7	10,648.1	8,315.0	2,956.0	2,956.0	2,828.0	2,316.0	2,188.0	66,820.4
<u>Domestic Charters</u>													
Misc	67.0	121.0	188.0	121.0	67.0	188.0	188.0	67.0	67.0	188.0	67.0	121.0	1,450.0
Sub Total	67.0	121.0	188.0	121.0	67.0	188.0	188.0	67.0	67.0	188.0	67.0	121.0	1,450.0
<u>International</u>													
Air Canada	2,779.3	6,216.8	7,144.7	7,492.1	8,913.9	9,154.3	7,776.4	2,209.1	2,065.4	1,826.5	1,822.1	1,788.4	59,189.0
Eurowings - Discover	3,708.0	4,120.0	4,120.0	4,120.0	4,120.0	4,944.0	4,120.0	4,944.0	4,944.0	4,944.0	4,120.0	4,120.0	52,324.0
Westjet	2,238.2	4,381.4	5,543.1	5,663.6	5,070.0	5,466.3	4,639.8	3,013.4	2,091.9	2,057.7	2,049.0	1,403.0	43,617.4
Sub Total	8,725.5	14,718.2	16,807.8	17,275.7	18,103.9	19,564.6	16,536.2	10,166.5	9,101.3	8,828.2	7,991.1	7,311.4	155,130.4
<u>Cargo</u>													
Federal Express	6,987.2	6,678.6	10,888.4	6,370.0	4,937.6	7,097.8	6,789.2	6,480.6	6,678.6	7,074.6	6,480.6	6,789.2	83,252.4
UPS	8,610.0	8,400.0	11,611.5	8,400.0	7,666.0	7,140.0	7,350.0	8,190.0	8,515.5	8,506.0	7,980.0	7,974.4	100,343.4
Western Global	-	-	1,966.0	2,457.5	983.0	983.0	491.5	491.5	-	-	-	-	7,372.5
Sub Total	15,597.2	15,078.6	24,465.9	17,227.5	13,586.6	15,220.8	14,630.7	15,162.1	15,194.1	15,580.6	14,460.6	14,763.6	190,968.3
Total	415,241.9	569,809.1	640,542.0	653,456.5	570,008.4	821,329.9	654,047.0	494,779.4	423,715.0	428,369.2	411,675.7	364,987.4	6,447,961.5